



MBA

PREPARATION
MATERIAL

2025

Vision MBA

PERSONAL INTERVIEW PREPARATION

The basic goal of a personal interview is for the interviewers to assess and judge the candidate on different aspects of their personality. As a result, a candidate must convey their best comprehensive perspective, both orally and nonverbally.

Personal interviews can be further classified into three different types:

1. **Structured Interview**

Structured interviews encompass a predetermined set of questions posed by the panel. This will be the format if the interview is to hire for a job with a special skill set or will be a subset of the CAT interview if you mention that you are interested in any specialization.

2. **Unstructured Interview**

Unstructured interviews depend on the candidate and are often customized to them. This type is more of a conversational style where cues are picked up from what is already spoken and are very dynamic. Every sentence that is uttered by the candidate matters.

3. **Behavioral Interview**

A behavioral-based interview is an interviewing technique that employers use to evaluate a candidate's past behavior in different situations to predict their future performance. It's easier to predict success based on a candidate's past experiences than on speculation.

Things To Keep in Mind Before Appearing for An Interview:

Dress Nicely: Even the basic things are noticed, so it is important that you take some time out to focus on the way you dress. Your whole-body attire matters a lot, so you should be well-groomed, and rightly dressed.

Body Postures and Gestures: Your body speaks a lot for you. We must keep an eye on our body language. Also, there are some postures and gestures which need to be kept in mind. Greeting with a smile, sitting straight, and making good eye contact are some of the considerable aspects.

Revision of Topics: A little homework before sitting in an interview is a good practice. You must introspect and be well-versed in your area of interest, your strengths, and weaknesses.

Good Internet Connection: In the MBA interview process if conducted online, it is advisable to have a good Wi-Fi connection and a good camera. Using the internet through the router is advisable, but kindly keep a backup internet connection as well in case of any failures.

Knowledge of Current Trends: Having a good knowledge of recent national and international issues will help to answer the questions of interviewers as sometimes they will ask scenario-based questions on how you will solve this situation.

Be Positive and Keep Calm: Keep a positive attitude towards every situation. No need to panic even if you are stuck somewhere. While most of the topics are covered, it is however not possible to be perfectly aware of everything. Tackling the situation smartly and calmly gives you a plus point.

Important Questions Asked for MBA Admission

Given below are the top questions to prepare for the CAT Personal Interview:

1. Why MBA?
2. Tell us about your strengths and weaknesses.
3. What do you think is your best achievement?
4. Where do you see yourself in the next five years?
5. Tell us about your career goals.
6. Why do you want to specialize in marketing/finance/HR?
7. Tell us about your hobbies and interests.
8. Who is your role model?
9. What is your biggest challenge so far?
10. How do you think you will contribute to the batch and the institute if we select you?
11. What expectations do you have with this MBA program?
12. Have you ever demonstrated leadership? Share the situation.
13. Which other MBA colleges have shortlisted you for final selection? Which one do you propose to choose and why?

Abstract Questions

Abstract questions test candidates' ability to think innovatively and quickly respond to situations. These questions do not come with a right or wrong answer and are just asked to check your thought process and ability to communicate effectively.

Some of the examples are:

1. If you were a book, what genre would you be and why?
2. Left or right? black or white? friend or enemy?
3. What is the color of money?
4. How would you explain entrepreneurship to a 5-year-old?
5. Do you believe in second chances? When should they be given and why?
6. Would you rather be best at your least preferred domain or worst at your preferred domain?
7. Would you instead go back in the past or travel in time to the future?
8. If you could have one power, what would it be and why?
9. What would you prefer, being able to talk to animals or converse in every language?
10. How many coins can you fit in this room?

Behavioral Questions

These questions test your behavior and help the interviewer judge your critical thinking skills and problem-solving styles. To answer such types of questions, the STAR (Situation, Task, Action, and Result) approach is recommended, whereby one can start answering by giving the context for the situation, the task you had to carry, and the steps you took for that and finally the outcome of that action. Some of these behavioral questions are listed below: -

1. How would you resolve a conflict in your team as a future manager?

2. Describe a time when you had to convince your team members to accept your idea. And how did you go about it?
3. Have you ever faced an ethical dilemma? How did you resolve that? Explain briefly.
4. How do you deal with criticism?
5. Briefly describe a time when you had to work with limited resources. How did you achieve the targets with the constraints?
6. Do you prioritize the tasks as per deadlines?
7. Have you ever missed a deadline? When and why?
8. Share an experience where you had to adapt to a significant change. How did you cope with the change, and what did you learn from the experience?
9. Can you share an example of a leadership role you took on? What strategies did you use to motivate and guide your team toward a successful outcome?
10. Describe a situation where you faced a challenge while working on a team project. How did you handle it, and what did you learn from the experience?