

## **REAL ESTATE** SECRET

#### **KNOW EVERYTHING**

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#### WHY CHOOSE OUR GUIDE?

 Our guide is specifically crafted for the Indian market, with practical advice that resonates with your unique needs and challenges. Whether you're buying a home for your family or looking to invest in real estate for future gains, our guide provides you with the knowledge and confidence to make smart, informed decisions.

#### **START YOUR JOURNEY TODAY**

 Don't let hidden costs, frauds, or lack of information stand between you and your dream property. Equip yourself with the tools and insights to make the best investment for your future. Download our guide now and take the first step towards unlocking your dream home or investment property in India.  "Ready to secure your dream property and maximize your real estate investment? Join our exclusive WhatsApp group for expert tips and personalized guidance, or book a free Zoom call to discover our secret strategy that can help you save up to ₹10,00,000 on your next property purchase!"



#### Unlock Your Dream Home: The Ultimate Guide to Buying Property in India

 Are you ready to invest in your dream home, plot, or real estate for long-term gains? Whether you're a first-time buyer or a seasoned investor,

navigating the Indian real estate market can be overwhelming. From hidden costs to misleading advertisements, the process is fraught with potential pitfalls. But with the right guidance, you can make informed decisions that secure your future.

#### Hidden keys of Real estate:

1. Uncover Hidden Costs: Learn about the unexpected expenses that can catch you off guard and how to budget for them effectively.

#### 1. Hidden Costs

- Stamp Duty & Registration Fees: These are mandatory fees that can range from 5-10% of the property value.
- Maintenance Deposits: Builders often charge a one-time maintenance fee upfront for a few years.
- Utility Connection Charges: Costs for
  - water, electricity, and gas connections, which are often not included in the property price.
- Legal Fees: Charges for hiring a lawyer to verify documents and handle the transaction.
- **Property Tax:** Ongoing annual taxes that you need to budget for.

GST (Goods and Services Tax): Applicable for under-construction properties, typically at 5% of the property value.

#### 2. Document Verification Essentials:

Discover the most important documents you must verify before buying any property to ensure a smooth and legal transaction.

**Document Verification Essentials** 

- Title Deed: Confirms ownership of the property.
- Encumbrance Certificate: Ensures the property is free of legal dues.
- Sale Agreement: Outlines the terms and conditions of the sale.
- Approved Building Plan: Verifies that the building is legally constructed as per government regulations.
- **RERA Registration:** Ensures the property is registered with the Real Estate Regulatory Authority (RERA) for transparency.
- Occupancy Certificate: Confirms the property is ready for occupancy and has complied with all local laws.

#### **3. Avoid Frauds:**

Explore the safest ways to purchase property in India, with tips on how to avoid common scams and frauds in the real estate market.

#### **Avoiding Frauds**

- Work with Reputed Developers: Choose developers with a strong track record and positive reviews.
- Verify Property Titles: Double-check the property title with local authorities to ensure

there are no disputes.

- **Demand Legal Documentation:** Insist on all necessary documents and have them verified by a legal expert.
- **RERA Compliance:** Only consider properties registered under RERA, which mandates transparency and accountability.
- Avoid Cash Transactions: Always make payments through bank transfers to maintain a clear financial trail

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#### 4. Property Evaluation:

Understand what to look for in a property, from location and amenities to future development plans, ensuring you make the right choice for your needs..

#### **Property Evaluation**

- Location: Check proximity to essential services like schools, hospitals, and public transport.
- Infrastructure: Evaluate the quality of roads, drainage systems, and availability

of water and electricity.

- Future Development: Research upcoming projects in the area that could enhance property value.
- **Builder Reputation:** Investigate the developer's previous projects for quality and timely completion.
- **Resale Value:** Consider the long-term resale value based on market trends and location.

#### **5. Investment Checklist:**

Our detailed checklist of 10 things to consider before investing in property will help you evaluate potential purchases like a pro.

#### **Investment Checklist**

- **Budget:** Clearly define your budget, including a buffer for hidden costs.
- **Property Type:** Decide whether you want to invest in a plot, residential flat, or commercial space.
- Market Research: Analyze current market conditions and future growth potential in the area.
- Loan Eligibility: Check your loan eligibility and interest rates before committing.
- Legal Clearance: Ensure the property has all necessary legal approvals and clearances.
- **Rental Income:** Evaluate potential rental income if you plan to lease the property.
- Developer's Background: Investigate the builder's history for any past legal issues or delays.
- Physical Inspection: Visit the site to inspect construction quality and neighborhood.
- Possession Timeline: Verify the possession date and penalties for delays.
- **Exit Strategy:** Plan how long you intend to hold the property and your exit strategy.

#### <u>6. Save ₹100,000 Instantly:</u>

Learn a simple, yet powerful, step that can save you ₹100,000 or more when buying a property. Save ₹100,000 Instantly

- Negotiate Stamp Duty: Some states offer discounts on stamp duty for women buyers or during specific periods.
- Bulk Purchase Discounts: If buying multiple units or in a group, negotiate for a discount on the overall price.
- **Developer Offers:** Take advantage of limited-time offers like waived GST or reduced booking amounts.
- **Negotiating Fees**: Negotiate legal and brokerage fees for additional savings.

#### 7. Inspection Negotiation Tips:

Discover how to negotiate inspection issues effectively to ensure you get the best deal possible.

**Inspection Negotiation Tips** 

- Hire a Professional Inspector: Get a detailed inspection report to identify issues before purchase.
- Use Issues as Leverage: Use any

problems discovered during inspection to negotiate a lower price or ask the seller to fix them.

Ask for Credits: Instead of repairs, request a credit that you can use to fix issues after the purchase

#### 8. Property Fit Checklist:

If a property is the perfect fit for you with our comprehensive checklist, tailored to your personal and financial goals.

#### **Property Fit Checklist**

- **Space Requirements**: Ensure the property meets your family's current and future space needs.
- Community & Lifestyle: Check if the neighborhood aligns with your lifestyle and community preferences.
- Work & Commute: Consider the proximity to your workplace and daily commute time.
- Schools & Healthcare: Verify access to quality schools and healthcare facilities nearby.
- Future Plans: Consider how the property fits with your long-term plans, like family expansion or retirement.

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#### **<u>9. Market Condition Analysis:</u>**

Learn how to check and analyze market conditions so you can buy property at the right time and maximize your investment.

#### Market Condition Analysis

- **Price Trends:** Research historical price trends in the area to understand the market trajectory.
- Supply & Demand: Check the current

supply of properties versus demand to gauge market competitiveness.

- Economic Indicators: Review economic factors such as interest rates, inflation, and employment rates that influence property prices.
- Local Developments: Stay updated on infrastructure projects, new businesses, or government policies affecting the area.

#### <u>10. Budget-Friendly Buying:</u>

Get insider tips on how to find and purchase property within your budget without compromising on quality.

#### **Budget-Friendly Buying**

- **Consider Emerging Areas:** Look for properties in up-and-coming neighborhoods where prices are lower but have growth potential.
- **Distressed Sales:** Seek out properties

being sold under distress for a lower price.

- Negotiate Aggressively: Don't hesitate to negotiate the price and ask for additional concessions like parking or clubhouse memberships.
- Government Schemes: Explore government schemes that offer subsidies or lower interest rates for first-time buyers.

#### <u>11. Misleading Advertising:</u>

Understand how to spot and avoid misleading advertisements where the photos don't match the reality of the property.

#### **Misleading Advertising**

- Visit the Site: Always visit the property in person to verify that it matches the advertising.
- Request Real-Time Videos: Ask the seller or developer for a live video tour of the property.
- Verify Amenities: Ensure that advertised amenities are actually available and functional.
- Speak to Residents: If possible, talk to current residents about their experience and satisfaction with the property.

#### **<u>12. Common Mistakes to Avoid:</u>**

Discover the most common mistakes buyers make and how to avoid them, ensuring your property purchase is a success.

#### **Common Mistakes to Avoid**

- **Skipping Legal Verification:** Never skip legal due diligence, even if the property seems perfect.
- **Ignoring Future Costs:** Consider long-term costs like maintenance and property taxes before buying.
- Overextending Financially: Don't stretch your budget too thin, leaving no room for

emergencies or additional expenses.

- **Rushing the Decision:** Take your time to research and compare options before making a final decision.
- Overlooking Location: Don't compromise on location quality for a lower price; it significantly impacts future value.

These solutions offer a holistic approach to navigating the complexities of buying property in India, ensuring you make informed and financially sound decisions.

# BONUSES AND GIFTS

- Investment Checklist.
- Property Fit Checklist.
- Market Condition Analysis.
- Consultation.

(2999/-)(3100/-) (4999/-) (4999/-)



#### Unlock Bonus by Booking a 121 call on below link

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If you have any questions or need assistance

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Investment Checklist. (2999/-) Property Fit Checklist. (3100/-) Market Condition Analysis. (4999/-) Consultation. (4999/-)

#### **Book Call Now**

